

MATERIALS MANAGEMENT DEPARTMENT

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101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

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## MEMORANDUM

- TO: Members of the School Board Lori White, Superintendent Mitsi Corcoran, Chief Financial Officer
- FROM: Pat Black, CPPB, Director of Materials Management

## TITLE: APPROVAL TO AWARD BID #11-0003 FOR FRESH PRODUCE

Bids to provide 'Fresh Produce' were received from three vendors on July 13, 2010. The bid of Charles Bliss Produce was the best low bid meeting the advertised specifications. The bid of Sheckler Management was non-responsive to the requirement of submitting documentation regarding the ordering/delivery system, refrigeration of produce, HACCP standards and brand/packaging information. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the budget allocated to the Food and Nutrition Services Department.

Requested by: Beverly Girard "Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes."

Posting Date: 07-27-10

Fiscal Impact:

Not to exceed \$350,000.00

Funding:

7410 – Food Service

**<u>Recommended Motion</u>**: That the bid of Charles Bliss Produce, to provide 'Fresh Produce' in an amount not to exceed \$350,000.00, be approved for award and purchase.

Tabulation for Fresh Produce-Bid #11-0003

Opened July 13, 2010 at 2:00 p.m.

abulation for Fresh Produce-Bid #11-0003						Opened 3	uly 15, 201	0 at 2:00 p.m.	
							Weyand Food		
1				roduce		er Management	Distr	ibutors, Inc.	
2	3	4	5	6	5	6	5	6	
Description	Unit	Annual Estimated Quantity	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost	
CUT/PREPACKAGED									
Apples, Sliced, Precut/Prepackaged: 100 / 2 oz. bags, First Quality, ready to eat.	case	1,200	\$23.00	\$27,600.00	\$17.00	\$20,400.00	\$25.00	\$30,000.00	
Brand			N	larjon			Simply Fresh/other		
How Packed				0/2 oz.	1	00/2 oz.	100/2 oz. bags		
Broccoli Florets, Precut/Prepackaged: 4/3 lb. bags, First Quality, washed, ready to eat.	case	2,000	\$18.00	\$36,000.00	\$18.00	\$36,000.00	\$17.00	\$34,000.00	
Brand			Tayl	or Farms	Та	ylor Farms	Mann	, Dole, other	
How Packed				4/3 #	4/3 #		4/3	3 lb. bags	
Cabbage, Red, Shredded, Precut/Prepackaged: 4 / 5 lb. bags.	case	50	\$18.00	\$900.00	\$15.24	\$762.00	\$13.00	\$650.00	
Brand			Taylor Farms		Taylor Farms		Taylor, Freshway, other		
How Packed				4/5 #		4x5 #	4/5 lb. bags		
Carrots, Baby Peeled, Precut/Prepackaged: 4 / 5 lb. bags, First Quality, washed, ready to eat.	case	700	\$15.50	\$10,850.00	\$23.25	\$16,275.00	\$17.00	\$11,900.00	
Brand			Gri	Grimmway			Grimmwa	ay, Taylor, other	
How Packed	1			4/5 #	4x5 #		4/5	5 lb. bags	
Cauliflower Florets, Precut/Prepackaged: 2 / 3 lb. bags, First Quality, washed, ready to eat.	case	200	\$13.50	\$2,700.00	\$10.50	\$2,100.00	\$16.00	\$3,200.00	
Brand			Taylor Farms		Taylor		Taylor, other, Freshway		
How Packed				2/3 #		2x3 #		2/3 lb. bag (half case)	
	2 Description CUT/PREPACKAGED Apples, Sliced, Precut/Prepackaged: 100 / 2 oz. bags, First Quality, ready to eat. Brand How Packed Broccoli Florets, Precut/Prepackaged: 4 / 3 lb. bags, First Quality, washed, ready to eat. Brand How Packed Cabbage, Red, Shredded, Precut/Prepackaged: 4 / 5 lb. bags. Brand How Packed Carrots, Baby Peeled, Precut/Prepackaged: 4 / 5 lb. bags, First Quality, washed, ready to eat. Brand How Packed Cauliflower Florets, Precut/Prepackaged: 2 / 3 lb. bags, First Quality, washed, ready to eat. Brand	2    3      Description    Unit      CUT/PREPACKAGED    Apples, Sliced, Precut/Prepackaged:    100 / 2 oz. bags, First Quality, ready to eat.    case      Brand    tasse    tasse    tasse      How Packed    Broccoli Florets, Precut/Prepackaged: 4 / 3 lb.    tasse      Brand    tasse    tasse    tasse      How Packed    tasse    tasse    tasse      Cabbage, Red, Shredded, Precut/Prepackaged: 4 / 5 lb. bags.    tasse    tasse      Brand    tasse    tasse    tasse      How Packed    tasse    tasse    tasse      Carrots, Baby Peeled, Precut/Prepackaged: 4 / 5 lb. bags, First Quality, washed, ready to eat.    tasse      Brand    tasse    tasse    tasse      Brand    tasse, First Quality, washed, ready to eat.    tasse      Brand    tasse, First Q	2  3  4    Description  Unit  Annual Estimated Quantity    CUT/PREPACKAGED    Apples, Sliced, Precut/Prepackaged: 100 / 2 oz. bags, First Quality, ready to eat.  case  1,200    Brand	2    3    4    5      Description    Unit    Annual Estimated Quantity    Unit Cost      CUT/PREPACKAGED    Annual Estimated Quantity    Unit Cost      Apples, Sliced, Precut/Prepackaged: 100 / 2 oz. bags, First Quality, ready to eat.    case    1,200    \$23.00      Brand    M    M    10      Broccoli Florets, Precut/Prepackaged: 4 / 3 lb. bags, First Quality, washed, ready to eat.    case    2,000    \$18.00      Brand    Tayl      How Packed    Tayl      How Packed    Cabbage, Red, Shredded, Precut/Prepackaged: 4 / 5 lb. bags.    case    50    \$18.00      Brand    Tayl      How Packed    Case    50    \$18.00      Brand    Tayl      How Packed    Case    50    \$18.00      Brand    Case    50    \$18.00      Brand    Gri    Tayl      How Packed    case    700    \$15.50      Brand    Gri    Gri    Gri      How Packed    case    200    \$13.50      Brand    First Quality, washed, ready to eat.    case    200<	2    3    4    5    6      Description    Unit    Annual Estimated Quantity    Unit Estimated Quantity    Unit Cost    Extended Cost      CUT/PREPACKAGED    Apples, Sliced, Precut/Prepackaged: 100 / 2 oz. bags, First Quality, ready to eat.    case    1,200    \$23.00    \$27,600.00      Brand    Marjon    Marjon    Marjon    Marjon      How Packed    100/2 oz.    818.00    \$36,000.00      Brand    case    2,000    \$18.00    \$36,000.00      Brand    case    2,000    \$18.00    \$36,000.00      Brand    taylor Farms    4/3 #      Cabbage, First Quality, washed, ready to eat.    case    50    \$18.00    \$900.00      Brand    taylor Farms    4/3 #    Cabbage, Red, Shredded, Precut/Prepackaged: 4 / 5 lb. bags.    case    50    \$18.00    \$900.00      Brand    taylor Farms    4/5 #    Carrots, Baby Peeled, Precut/Prepackaged: 4 / 5 lb. bags, First Quality, washed, ready to eat.    case    700    \$15.50    \$10,850.00      Brand    case    700    \$15.50    \$10,850.00    \$2,700.00      Brand    case	2  3  4  5  6  5    Description  Unit  Annual Estimated Quantity  Unit  Extended Cost  Unit  Extended Cost  Unit    CUT/PREPACKAGED  Image: Cost  Image: Cost <td>2  3  4  5  6  5  6    Description  Unit  Annual Estimated Quantity  Unit Cost  Extended Cost  Unit Cost  Extended Cost  Unit Cost  Extended Cost    CUT/PREPACKAGED  Unit 100 / 2 oz. bags, First Quality, ready to eat.  case  1,200  \$23.00  \$27,600.00  \$17.00  \$20,400.00    Brand  Marjon  Marjon  100/2 oz.  100/2 oz.  100/2 oz.  100/2 oz.    Broccoli Florets, Precut/Prepackaged: 4 / 3 lb. bags, First Quality, washed, ready to eat.  case  2,000  \$18.00  \$36,000.00  \$18.00  \$36,000.00    Brand  Taylor Farms  Taylor Farms  Taylor Farms  4/3 #  4/3 #    Cabbage, Red, Shredded, Precut/Prepackaged: 4 / 5 lb. bags.  case  50  \$18.00  \$90.00  \$15.24  \$762.00    Brand  Taylor Farms  Taylor Farms  Taylor Farms  Taylor Farms  50  \$10,850.00  \$23.25  \$16,275.00    Brand  Carrots, Baby Peeled, Precut/Prepackaged: 4 / 5 lb. bags, First Quality, washed, ready to eat.  case  700  \$15.50  \$10,850.00  \$23.25  \$16,275.00    Brand  Carrots, Baby Peeled, Precut/Prepackaged: 4 / 5 lb. bags, First Quality, washed, ready to eat.  case  700  \$15.50</td> <td>Charles Bliss Produce  Sheckler Management  Distribut    2  3  4  5  6  5  6  5    Description  Unit  Annual Estimated Quantity  Unit  Extended Cost  Unit  Cost  Cost&lt;</td>	2  3  4  5  6  5  6    Description  Unit  Annual Estimated Quantity  Unit Cost  Extended Cost  Unit Cost  Extended Cost  Unit Cost  Extended Cost    CUT/PREPACKAGED  Unit 100 / 2 oz. bags, First Quality, ready to eat.  case  1,200  \$23.00  \$27,600.00  \$17.00  \$20,400.00    Brand  Marjon  Marjon  100/2 oz.  100/2 oz.  100/2 oz.  100/2 oz.    Broccoli Florets, Precut/Prepackaged: 4 / 3 lb. bags, First Quality, washed, ready to eat.  case  2,000  \$18.00  \$36,000.00  \$18.00  \$36,000.00    Brand  Taylor Farms  Taylor Farms  Taylor Farms  4/3 #  4/3 #    Cabbage, Red, Shredded, Precut/Prepackaged: 4 / 5 lb. bags.  case  50  \$18.00  \$90.00  \$15.24  \$762.00    Brand  Taylor Farms  Taylor Farms  Taylor Farms  Taylor Farms  50  \$10,850.00  \$23.25  \$16,275.00    Brand  Carrots, Baby Peeled, Precut/Prepackaged: 4 / 5 lb. bags, First Quality, washed, ready to eat.  case  700  \$15.50  \$10,850.00  \$23.25  \$16,275.00    Brand  Carrots, Baby Peeled, Precut/Prepackaged: 4 / 5 lb. bags, First Quality, washed, ready to eat.  case  700  \$15.50	Charles Bliss Produce  Sheckler Management  Distribut    2  3  4  5  6  5  6  5    Description  Unit  Annual Estimated Quantity  Unit  Extended Cost  Unit  Cost  Cost<	

Tabulation for Fresh Produce-Bid #11-0003

Opened July 13, 2010 at 2:00 p.m.

	abulation for Fresh Produce-Bid #11-0003			Char	rles Bliss		Opened 0		0 at 2:00 p.m. yand Food
					oduce	Sheckle	er Management	Distributors, Inc.	
1	2	3	4	5	6	5	6	5	6
Item #	Description	Unit	Annual Estimated Quantity	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost
PRE	CUT/PREPACKAGED								
6	Lettuce, Iceberg, Shredded Coarse for Sandwiches and Garnish, Precut/Prepackaged: 4 / 5 lb. bags, First Quality, washed, sulfite-free, packaged in gas permeable package, code dated.	case	500	\$12.50	\$6,250.00	\$11.50	\$5,750.00	\$14.90	\$7,450.00
	Brand				or Farms	Taylor		Taylor, Freshway, othe	
	How Packed						4x5 #	4/5 lb.	
7	Spinach, Precut/Prepackaged: 12 / 10 oz. bags per case, stemmed and washed, ready to eat, sulfite-free, packaged in gas permeable package, code dated.	case	250	\$15.00	\$3,750.00	\$12.50	\$3,125.00	\$17.00	\$4,250.00
	Brand	L		U.S.		Taylor		Taylor, M	ann, Dole, other
	How Packed			12/10 oz.		12x10 oz.		12/10 oz.	
REG	ULAR PACK								
8	Apples, Red Delicious: 125 count, 40 lbs. minimum per full container with tray packs, Northwest, U.S. Fancy/Extra Fancy Grades.	case	1,200	\$19.50	\$23,400.00	\$14.00	\$16,800.00	\$20.00	\$24,000.00
	Brand			Washington/Eastern U.S. Ex. Fcy				Rainer, Trout, Wash, other	
	How Packed				depending ailability &		40 #	125 ct.	
9	Bananas: 150 count, petite.	case	1,200	\$14.75	\$17,700.00	\$11.00	\$13,200.00	\$18.00	\$21,600.00
	Brand	1		Delmonte		Chiquita/Delmonte		Chiquita, Dole, Delmonte, other	
	How Packed			150 ct.		40 #		150 ct. petite 40 lb.	

1	abulation for Fresh Produce-Bid #11-0003						Opened J	uiy is, zu i	0 at 2:00 p.m.	
					les Bliss oduce	Sheckle	er Management	Weyand Food Distributors, Inc.		
1	2	3	4	5	6	5	6	5	6	
Item #	Description	Unit	Annual Estimated Quantity	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost	
REG	ULAR PACK									
10	Cantaloupe: Fresh, U.S. Grade No. 1.	case	50	\$11.00	\$550.00	\$10.50	\$525.00	\$15.00	\$750.00	
	Brand			U.S./Central & S. America				Freshquest, Dole, other		
	How Packed	ked				12/15 ct.		15-18 ct.		
11	Celery, Stalk: 24 count, approximately 55 lbs. per case, First Quality.	case	150	\$18.00	\$2,700.00	\$14.50	\$2,175.00	\$22.00	\$3,300.00	
	Brand				U.S.			Do	ole, other	
	How Packed						24 ct.	24	ct. case	
12	Celery, Stalk: 6 count, approximately 10 lbs., First Quality.	6/ count	600	\$4.50	\$2,700.00	\$3.60	\$2,160.00	\$6.00	\$3,600.00	
	Brand		U.S.			Do	le, other			
	How Packed			6 ct.				6 ct. break		
13	Cucumbers: 6" minimum, 5 lb. bag.	bag	1,800	\$1.60	\$2,880.00	\$2.15	\$3,870.00	\$2.50	\$4,500.00	
	Brand		U.S.			East	tern, misc.			
	How Packed				5 #			5	lb. bag	
13a	Cucumbers: 6" minimum, 50-55 lbs. per case.	case	125	\$16.00	\$2,000.00	\$8.00	\$1,000.00	\$17.00	\$2,125.00	
	Brand		U.S.			East	tern, misc.			
	How Packed			50 # case				case	40-50 lbs.	
14	Grapefruit, Red: 32 count, 38-40 lbs.	case	130	\$10.00	\$1,300.00	\$10.00	\$1,300.00	\$16.00	\$2,080.00	
	Brand				U.S.				misc.	
	How Packed			3	32 ct.			40	lb. case	

abulation for Fresh Produce-Bid #11-0003						Opened J	uly 13, 201	0 at 2:00 p.m.	
			Cha	rles Bliss			Weyand Food		
	_		Pr	oduce	Sheckle	er Management	Distri	butors, Inc.	
2	3	4	5	6	5	6	5	6	
Description	Unit	Annual Estimated Quantity	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost	
ULAR PACK									
Grapes, Seedless Red: 18-23 lbs. per case, U. S. Grade No. 1.	case	2,200	\$10.50	\$23,100.00	\$12.50	\$27,500.00	\$18.00	\$39,600.00	
Brand				U.S./ S. America				, Delmonte, ner misc.	
How Packed	How Packed				9x2 #		18	lb. case	
Lemons: 140-200 count, one dz. per bag, U.S. Grade No. 1.	bag	100	\$1.50	\$150.00	\$1.08	\$108.00	\$2.50	\$250.00	
Brand				U.S.			Grimm	way, Sunkist, other	
How Packed				)-200 ct.			(165 c	.) dozen bag	
Lettuce, Iceberg, Trimmed: 24 head.	case	600	\$19.00	\$11,400.00	\$12.50	\$7,500.00	\$22.00	\$13,200.00	
Brand			U.S.				Mann, D	ole, other misc.	
How Packed			24 ct.				24 ct. case		
Lettuce, Romaine: 24 head, U.S. Grade No. 1.	case	1,000	\$15.00	\$15,000.00	\$11.50	\$11,500.00	\$19.00	\$19,000.00	
Brand				U.S.			Mann, D	ole, other misc.	
How Packed				24 ct.			24	ct. case	
Melons, Honeydew: 8 count, U.S. Grade No. 1.	case	100	\$11.00	\$1,100.00	\$10.00	\$1,000.00	\$14.00	\$1,400.00	
Brand				U.S.				quest, Dole, ionte, other	
How Packed				8 ct.			6-8 ct. case		
Onions, Red: 5 lb bag, medium size, U.S. Grade No. 1.	bag	100	\$3.00	\$300.00	\$2.50	\$250.00	\$5.00	\$500.00	
Brand	d			U.S.			Western, misc.		
How Packed		5 #			5 lb. bag				
	2      Description      JLAR PACK      Grapes, Seedless Red: 18-23 lbs. per case,      U. S. Grade No. 1.      Brand      How Packed      Lemons: 140-200 count, one dz. per bag, U.S.      Grade No. 1.      Brand      How Packed      Lettuce, lceberg, Trimmed: 24 head.      Brand      How Packed      Lettuce, Romaine: 24 head, U.S. Grade No. 1.      Brand      How Packed      Melons, Honeydew: 8 count, U.S. Grade No. 1.      Brand      How Packed      Melons, Honeydew: 8 count, U.S. Grade No. 1.      Brand      How Packed      Melons, Red: 5 lb bag, medium size, U.S. Grade No. 1.      Brand      How Packed	2  3    Description  Unit    JLAR PACK  Grapes, Seedless Red: 18-23 lbs. per case, U.S. Grade No. 1.  case    Brand  case    How Packed  Lemons: 140-200 count, one dz. per bag, U.S. Grade No. 1.  bag    Brand  Brand  Lemons: 140-200 count, one dz. per bag, U.S. Grade No. 1.  bag    Brand  How Packed  Lemons: 140-200 count, one dz. per bag, U.S. Grade No. 1.  case    Brand  How Packed  Lettuce, Iceberg, Trimmed: 24 head.  case    Brand  How Packed  Lettuce, Romaine: 24 head, U.S. Grade No. 1.  case    Brand  How Packed  Ease    How Packed  Image: Second No. 1.  case    Brand  How Packed  Image: Second No. 1.  case    Brand  Image: Second No. 1.  bag    Brand  I	2  3  4    Description  Unit  Estimated Estimated Quantity    JLAR PACK  Case  2,200    Brand  case  2,200    Brand  case  2,200    Brand  Lemons: 140-200 count, one dz. per bag, U.S. Grade No. 1.  bag  100    Brand  How Packed  bag  100    Brand  How Packed  Eettuce, Iceberg, Trimmed: 24 head.  case  600    Brand  How Packed  Lettuce, Romaine: 24 head, U.S. Grade No. 1.  case  1,000    Brand  How Packed  Intervention of the text of	2    3    4    5      Description    Unit    Annual Estimated Quantity    Unit Cost      JLAR PACK	2  3  4  5  6    Description  Unit  Annual Estimated Quantity  Unit Cost  Extended Cost    JLAR PACK  Unit  Estimated Quantity  Unit Cost  Extended Cost    JLAR PACK  case  2,200  \$10.50  \$23,100.00    Brand  U.S./ S. America  18-23 #    How Packed  18-23 #  \$150.00    Brand  U.S./ S. America  \$150.00    Brand  U.S.  \$11,400.00    Brand  U.S.  \$11,400.00    Brand  U.S.  \$15,00    How Packed  24 ct.    Lettuce, Iceberg, Trimmed: 24 head, U.S. Grade No. 1.  case  100    Brand  U.S.    How Packed  24 ct.    Lettuce, Romaine: 24 head, U.S. Grade No. 1.  case  100    Brand  U.S.    How Packed  8 ct.    Onions, Red: 5 lb bag, medium size, U.S. Grade  100    Brand  U.S. </td <td>2  3  4  5  6  5    Description  Unit  Annual Estimated Quantity  Unit Cost  Extended Cost  Unit Cost    JLAR PACK  Unit  Extended Cost  Unit Cost  Unit Cost  Extended Cost  Unit Cost    JLAR PACK  Image: Standard Standa</td> <td>2  3  4  5  6  5  6    Description  Unit  Annual Estimated Quantity  Unit Cost  Extended Cost  Unit Cost  Unit Cost  Extended Cost    JLAR PACK    Grapes, Seedless Red: 18-23 lbs. per case, U. S. Grade No. 1.  case  2,200  \$10.50  \$23,100.00  \$12.50  \$27,500.00    Brand  U.S./ S. America  18-23 #  9x2 #    How Packed  18-23 #  9x2 #    Lemons: 140-200 count, one dz. per bag, U.S. Grade No. 1.  bag  100  \$1.50  \$150.00  \$1.08  \$108.00    Brand  U.S.  How Packed  140-200 ct.  \$100  \$11.60  \$12.50  \$7,500.00    Brand  U.S.  How Packed  140-200 ct.  \$100  \$11.50  \$15.00  \$11.50  \$15.50    How Packed  140-200 ct.  Lettuce, Iceberg, Trimmed: 24 head.  case  600  \$19.00  \$11.400.00  \$12.50  \$7,500.00    Brand  U.S.  1000  \$15.00  \$11.50  \$11.50  \$11.50  \$11.50    How Packed  24 ct.  Lettuce, Romaine: 24 head, U.S. Grade No. 1.  case  100  \$11.00  \$10.00  \$10.00    How Packed  24 ct.  Lettuce, St</td> <td>2      3      4      5      6</td>	2  3  4  5  6  5    Description  Unit  Annual Estimated Quantity  Unit Cost  Extended Cost  Unit Cost    JLAR PACK  Unit  Extended Cost  Unit Cost  Unit Cost  Extended Cost  Unit Cost    JLAR PACK  Image: Standard Standa	2  3  4  5  6  5  6    Description  Unit  Annual Estimated Quantity  Unit Cost  Extended Cost  Unit Cost  Unit Cost  Extended Cost    JLAR PACK    Grapes, Seedless Red: 18-23 lbs. per case, U. S. Grade No. 1.  case  2,200  \$10.50  \$23,100.00  \$12.50  \$27,500.00    Brand  U.S./ S. America  18-23 #  9x2 #    How Packed  18-23 #  9x2 #    Lemons: 140-200 count, one dz. per bag, U.S. Grade No. 1.  bag  100  \$1.50  \$150.00  \$1.08  \$108.00    Brand  U.S.  How Packed  140-200 ct.  \$100  \$11.60  \$12.50  \$7,500.00    Brand  U.S.  How Packed  140-200 ct.  \$100  \$11.50  \$15.00  \$11.50  \$15.50    How Packed  140-200 ct.  Lettuce, Iceberg, Trimmed: 24 head.  case  600  \$19.00  \$11.400.00  \$12.50  \$7,500.00    Brand  U.S.  1000  \$15.00  \$11.50  \$11.50  \$11.50  \$11.50    How Packed  24 ct.  Lettuce, Romaine: 24 head, U.S. Grade No. 1.  case  100  \$11.00  \$10.00  \$10.00    How Packed  24 ct.  Lettuce, St	2      3      4      5      6	

			Char	les Bliss			Weyand Food	
			Pr	oduce	Sheckle	r Management	Distri	butors, Inc.
2	3	4	5	6	5	6	5	6
Description	Unit	Annual Estimated Quantity	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost
ULAR PACK								
Onions, Yellow: 10 lb. bag, medium size, U.S. Grade No. 1.	bag	300	\$4.00	\$1,200.00	\$2.20	\$660.00	\$6.00	\$1,800.00
Brand				U.S.			Western, misc.	
How Packed				10 #			1(	) lb. bag
Onions, Yellow: 50 lb. bag, medium size, U.S. Grade No. 1.	bag	175	\$20.00	\$3,500.00	\$8.00	\$1,400.00	\$25.00	\$4,375.00
Brand			U.S.			Wes	tern, misc.	
How Packed			50 #				50	) lb. bag
Oranges: 125 count, 40-42 lbs. minimum per full case, U.S. Grade No. 1.	case	1,500	\$14.00	\$21,000.00	\$8.50	\$12,750.00	\$18.00	\$27,000.00
Brand					Grimm	way, Sunkist, misc.		
How Packed			12	25/138			138 ct. case 40 lb.	
Pineapple: fresh, U.S. Grade No. 1.	case	700	\$9.00	\$6,300.00	\$9.50	\$6,650.00	\$17.00	\$11,900.00
			\$18.00	\$12,600.00				
Brand				U.S.			Dole, De	elmonte, misc.
How Packed			6	-8 ct.			1	2-14 ct.
Peppers, Sweet, Green: minimum 2 1/2", 5 lb. bag, U.S. Grade No. 1.	bag	800	\$3.00	\$2,400.00	\$1.90	\$1,520.00	\$3.50	\$2,800.00
Brand	U.S.				Eas	tern, misc.		
How Packed				5 #	r		5	lb. bag
Peppers, Sweet, Green: minimum 2 1/2", 25 lbs. per case, U.S. Grade No. 1.	case	175	\$15.00	\$2,625.00	\$7.00	\$1,225.00	\$16.00	\$2,800.00
Brand	rand			U.S.			Eas	tern, misc.
How Packed			25	# case			ca	se 25 lb.
	ULAR PACK      Onions, Yellow: 10 lb. bag, medium size, U.S.      Grade No. 1.      Brand      How Packed      Onions, Yellow: 50 lb. bag, medium size, U.S.      Grade No. 1.      Brand      How Packed      Oranges: 125 count, 40-42 lbs. minimum per full      case, U.S. Grade No. 1.      Brand      How Packed      Pineapple: fresh, U.S. Grade No. 1.      Brand      How Packed      Pineapple: sweet, Green: minimum 2 1/2", 5 lb. bag,      U.S. Grade No. 1.      Brand      How Packed      Peppers, Sweet, Green: minimum 2 1/2", 5 lb. bag,      U.S. Grade No. 1.      Brand      How Packed      Peppers, Sweet, Green: minimum 2 1/2", 25 lbs.      per case, U.S. Grade No. 1.      Brand      How Packed      Peppers, Sweet, Green: minimum 2 1/2", 25 lbs.      per case, U.S. Grade No. 1.      Brand	DescriptionUnitULAR PACKOnions, Yellow: 10 lb. bag, medium size, U.S. Grade No. 1.bagBrandHow PackedOnions, Yellow: 50 lb. bag, medium size, U.S. Grade No. 1.bagBrandHow PackedOranges: 125 count, 40-42 lbs. minimum per full case, U.S. Grade No. 1.caseBrandHow PackedOranges: 125 count, 40-42 lbs. minimum per full case, U.S. Grade No. 1.caseBrandHow PackedPineapple: fresh, U.S. Grade No. 1.caseequa doiBrandHow PackedPeppers, Sweet, Green: minimum 2 1/2", 5 lb. bag, U.S. Grade No. 1.bagBrandHow PackedPeppers, Sweet, Green: minimum 2 1/2", 25 lbs. per case, U.S. Grade No. 1.caseBrandHow PackedPeppers, Sweet, Green: minimum 2 1/2", 25 lbs. per case, U.S. Grade No. 1.case	DescriptionUnitAnnual Estimated QuantityULAR PACKOnions, Yellow: 10 lb. bag, medium size, U.S. Grade No. 1.bag300BrandHow PackedOnions, Yellow: 50 lb. bag, medium size, U.S. Grade No. 1.bag175Brandbag175Brandbag175Brandbag175Brandbag175Brandbag175Brandcase1,500Brandcase1,500Brandcase1,500Brandcase1,500Brandcase1,500Brandcase1,500Brandcase1,500Brandcase1,500Brandcase1,500Brandsequalized count - doubled BlissBrandsequalized count - doubled BlissBrandsequalized count - doubled BlissHow Packedsequalized count - doubled BlissPeppers, Sweet, Green: minimum 2 1/2", 5 lb. bag, µC. Grade No. 1.bag800Brandcase175Brandcase175Brandcase175Brandcase175Brandcase175Brand <td< td=""><td>ProductProduct2345DescriptionUnitAnnual Estimated QuantityUnit CostDiscriptionUnitSamadeUnit CostULAR PACKbag300\$4.00Onions, Yellow: 10 lb. bag, medium size, U.S. Grade No. 1.bag300\$4.00Brand</br></br></td><td>Percent Paramet P</td><td>ProductSheckle234565DescriptionUnit QuantityAnnual CostUnit CostExtended CostUnit CostDescriptionUnit QuantityStaturated QuantityUnit CostStaturated CostUnit CostStaturated CostUnit CostStaturated CostStaturate Staturated StaturatedImage: Staturate descent StaturatedImage: Staturate descent StaturatedImage:</td><td>Prime ParadSinceSince Annual QuantitySince Fernal CostSince Fernal GostSince Fernal GostSince Fernal CostSince Ferna</td><td><math display="block">\begin{tabular}{ c c c c } \hline \begin{tabular}{ c c c c c } \hline \begin{tabular}{ c c c c c c } \hline \begin{tabular}{ c c c c c } \hline \begin{tabular}{ c c c c c c c } \hline \begin{tabular}{ c c c c c c c } \hline \begin{tabular}{ c c c c c c c } \hline \begin{tabular}{ c c c c c c c } \hline \begin{tabular}{ c c c c c c c c } \hline \begin{tabular}{ c c c c c c c c c c c c c c c c c c c</math></td></td<>	ProductProduct2345DescriptionUnitAnnual Estimated QuantityUnit CostDiscriptionUnitSamadeUnit 	Percent Paramet P	ProductSheckle234565DescriptionUnit QuantityAnnual CostUnit CostExtended CostUnit CostDescriptionUnit QuantityStaturated QuantityUnit CostStaturated CostUnit CostStaturated CostUnit CostStaturated CostStaturate Staturated StaturatedImage: Staturate descent StaturatedImage:	Prime ParadSinceSince Annual QuantitySince Fernal CostSince Fernal GostSince Fernal GostSince Fernal CostSince Ferna	$\begin{tabular}{ c c c c } \hline \begin{tabular}{ c c c c c } \hline \begin{tabular}{ c c c c c c } \hline \begin{tabular}{ c c c c c } \hline \begin{tabular}{ c c c c c c c } \hline \begin{tabular}{ c c c c c c c } \hline \begin{tabular}{ c c c c c c c } \hline \begin{tabular}{ c c c c c c c } \hline \begin{tabular}{ c c c c c c c c } \hline \begin{tabular}{ c c c c c c c c c c c c c c c c c c c$

I	abulation for Fresh Produce-Bid #11-0003						Opened J	uly 13, 2010	) at 2:00 p.m.	
					les Bliss oduce	Sheckle	r Management	Weyand Food Distributors, Inc.		
1	2	3	4	5	6	5	6	5	6	
Item #	Description	Unit	Annual Estimated Quantity	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost	
REG	ULAR PACK									
27	Peppers, Sweet, Red: minimum 2 1/2", 2 lb. bag, U.S. Grade No. 1.	bag	100	\$2.75	\$275.00	\$2.30	\$230.00	\$3.50	\$350.00	
	Brand			U.S.		Eastern, mis			ern, misc.	
	How Packed	v Packed						2 lb. bag		
28	Potatoes, Bakers: 100 count, U.S Grade No. 1.	case	350	\$12.00	\$4,200.00	\$9.00	\$3,150.00	\$13.00	\$4,550.00	
	Brand		Ida	ho/U.S.			West	ern, misc.		
	How Packed	100 ct	t./50 # box			100	ct. 50 lb.			
29	Potatoes, Small Red: 50 lb.bag, U.S. Grade									
	No. 1.	bag	250	\$15.00	\$3,750.00	\$9.25	\$2,312.50	\$18.00	\$4,500.00	
	Brand				U.S.	Western, misc.				
	How Packed			50 #				case	50 lb. bag	
30	Radishes: 6 oz. bag, 10 package bag.	bag	125	\$2.50	\$312.50	\$0.44	\$55.00	\$14.00	\$1,750.00	
	Brand								misc.	
	How Packed			10/6	oz. bags			6/	10 bag	
31	Squash, Yellow: medium, 5 lb. bag, U.S. Grade No. 1.	bag	150	\$1.25	\$187.50	\$1.67	\$250.50	\$3.00	\$450.00	
	Brand		U.S.			East	ern, misc.			
	How Packed	5 #		5 lb. bag			lb. bag			
32	Squash, Yellow: medium, case, U.S. Grade			<b>A-</b>			<b>A</b>		-	
	No. 1.	case	125	\$7.50	\$937.50	\$6.00	\$750.00	\$14.00	\$1,750.00	
	Brand				U.S.			East	ern, misc.	
	How Packed			3	/4 bu.				case	

	abulation for Fresh Produce-Bid #11-0003			les Bliss oduce	Sheckle	r Management	Weyand Food Distributors, Inc.		
1	2	3	4	5	6	5	6	5	6
ltem #	Description	Unit	Annual Estimated Quantity	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost
REG	ULAR PACK								
33	Squash, Zucchini: medium 6-7 ", 5 lb. bag, U.S. Grade No. 1.	bag	300	\$2.20	\$660.00	\$1.67	\$501.00	\$3.00	\$900.00
	Brand				U.S.			East	tern, misc.
	How Packed				5 #			5 lb. bag	
34	Squash, Zucchini: medium, case, U.S. Grade No. 1.	case	250	\$8.50	\$2,125.00	\$6.00	\$1,500.00	\$14.00	\$3,500.00
	Brand				U.S.			East	tern, misc.
	How Packed			1/2 bu.				ca	se 20 lb.
35	Strawberries: 12 pints per flat, U.S. Grade No. 1.	flat	500	\$14.00	\$7,000.00	\$8.00	\$4,000.00	\$15.50	\$7,750.00
	Brand				al/Fla Il availability				oll, Coastal, er, misc.
	How Packed		r	12	/1 pts.				2/1 flat clamshells
36	Tangerines: 120 count, 47 lbs.	case	700	\$12.00	\$8,400.00	\$11.50	\$8,050.00	\$18.00	\$12,600.00
	Brand	Fla seasonal availability				misc.			
	How Packed			120 c	:t. 4/5 bu.			40	lb. case
37	Tomatoes, Cherry: 12 pints per flat, U.S. Grade No. 1.	flat	145	\$13.00	\$1,885.00	\$9.00	\$1,305.00	\$13.00	\$1,885.00
	Brand			U.S.			East	tern, misc.	
	How Packed			12	2/1 pt.			12	/1 pt. flat

	abulation for Fresh Produce-Bid #11-0003						Opened J	, ,	0 at 2:00 p.m.
					les Bliss	0		Weyand Food	
	<b>^</b>	0			oduce		r Management	1	butors, Inc.
1 Item	2 Description	3 Unit	4 Annual Estimated	5 Unit	6 Extended	5 Unit	6 Extended	5 Unit	6 Extended
#			Quantity	Cost	Cost	Cost	Cost	Cost	Cost
REG	ULAR PACK	1							
38	Tomatoes, Grape: 12 pints, U.S. Grade No. 1.	case	1,500	\$9.00	\$13,500.00	\$7.00	\$10,500.00	\$16.00	\$24,000.00
	Brand		.,	-	U.S.			tern, misc.	
	How Packed			2/1 pts.				/1 pt. flat	
39	Tomatoes, Red, Firm: 72 count, 25 lbs. per case minimum, U.S. Grade No. 1.	case	900	\$10.00	\$9,000.00	\$8.00	\$7,200.00	\$18.00	\$16,200.00
	Brand				U.S.			Eastern, misc.	
	How Packed				# case				, 25 lb. bulk 6 gassed
40	Watermelon: 2 count box, 22-26 lbs. each, U.S. Grade No. 1.	box	1,300	\$3.50	\$4,550.00	\$2.50	\$3,250.00	\$7.00	\$9,100.00
	Brand			U.S. seasonal availability				Eastern, misc.	
	How Packed			2 ct.			(2 ct. bid) would rather send 1 ct.		
-		тот	۹L		\$292,437.50		\$240,559.00		\$367,315.00
SUM	MARY BID SHEET								
A	Transfer to this line the total from the last line of colu Bid Form	Transfer to this line the total from the last line of column 6 on the Product Bid Form			2,437.50	\$24	40,559.00	\$367,315.00	
В	Enter your fixed fee per full unbroken carton	carton	8,500	\$2.50	\$21,250.00	\$3.50	\$29,750.00	\$2.75	\$23,375.00
С	Enter your fixed fee per full broken/split carton	carton	4,000	\$1.50	\$6,000.00	\$3.50	\$14,000.00	\$1.75	\$7,000.00
D	Enter your total cost plus fixed fees from lines A, B,	and C, a	bove	\$31	9,687.50	\$28	84,309.00	\$39	97,690.00
Note	S			-	ed totals for ation of #24				

rapulation	for Fresh Produce-Bid #11-0003						Opened J	uly 13, 2010	) at 2:00 p.m.
					rles Bliss				and Food
			Γ		roduce	Sheckler Management			butors, Inc.
1	2	3	4	5	6	5	6	5	6
ltem #	Description	Unit	Annual Estimated Quantity	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost
Location of Dis	stribution Center								
					rles Bliss				and Food
Name					roduce		kler Produce		butors, Inc;
Address					Brd Avenue		037 South Call Road		East Wilder
City, State, Z	Zip			Tampa	a, FL 33605	Englew	ood, FL 34224	Tampa	a, FL 33610
Capacity of Di	stribution Center			10 rai	l car loads		sq. ft./19,000 . refrigerated	50,000 sq. ft., 30 million \$ sales volume	
Contach inform	nation for Account Manager assigned	ed to the SBSC							
Name				Jimn	ny Turner	Ja	mes Kripp	2. Maria	ławkins x110 ne Bellini x103 n Kuhn x201
Address							)37 South Call Road		East Wilder
City, State, Z	Zip			Tampa	a, FL 33605	Englew	ood, FL 34224	Tampa, FL 33610	
Phone Numb	per			813-	248-6187	941	-468-3637	813-236-5923	
Contact				Charles	s Alan Bliss	Ja	mes Kripp	Jeff Hawkins	
Address				3119 3	Brd Avenue		)37 South Call Road		East Wilder
				Tampa	a, FL 33605	Englew	ood, FL 34224	Tampa	a, FL 33610
Telephone				813-	248-6187	941	-474-1471	813-	236-5923
Fax				813-	248-6611	941	-475-6462	813-	-237-8410
Federal I.D.				590	0732461	20	)3844617	59 <sup>-</sup>	1732553
E-Mail Addres	E-Mail Address					jimk@shecklerblissproduceproduce.com@verizon.netjshec41054@aol.com			ood@aol.com ns@weyand od.com
				F	Recorded by: Pe	eggy Long	Witnessed	by: Carol A.	Lichon